Charlotte County Chamber of Commerce

BUSINESS PERSPECTIVE

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On the web: charlottecountychamber.org

At our office: 2702 Tamiami Trail Port Charlotte, FL 33952

Or Call: 941-627-2222

Congratulations Leadership Charlotte Class of 2024

On Friday, June 21, the Leadership Charlotte Class of 2024 celebrated their graduation, wrapping up a phenomenal year. The LC'24 class signature event was Demin & Diamonds, held at the Twisted Fork. With nearly 400 people in attendance, fun was had by all plus an exceptional amount of funds were raised. When it was all said and done, Sixty-Five Thousand dollars were raised through multiple creative initiatives. The LC'24 class had selected two beneficiaries, the Loveland Center and the Center for Abuse and Rape Emergencies (C.A.R.E.).

Please help me congratulate the Leadership Charlotte Class of 2024: Ryan Barber, Charlotte County Sheriff's Office, Brea Benevenga, Charlotte County Community Services, Peri Bluemer, Bert's Black Widow Harley-Davidson, Janice Chupka, Virginia B. Andes Volunteer Community Clinic, Josh Deyarmin, Charlotte County Airport Authority, Jennifer Dubbaneh-Cirella, Calista Kitchen & Bath, Alaina Dumas, Charlotte-Desoto Building Industry Association, Lisa Gallucci, Visual Arts Center, Jill Gendreau, McCrory Law Firm, Dori, Holtvoigt, Big Shot Marketing & Design, Betty Kendziora, Union Home Mortgage, Bobbie Leahey, EXP Realty, Amberly Leverich, Homeless Coalition, Francine Lisby, Charlotte County Board of County Commissioners. Kristen Manomat, Girls on the Run, SWFL, Kylee McGloin, City of Punta Gorda, Angie Misne, Crews Bank & Trust, Maureen Morgenthien, Punta Gorda/Englewood Beach Visitors & Convention Bureau, Tony Pribble, Charlotte County Board of County Commissioners, Dan Revallo, Charlotte County Clerk of the Circuit Court, Jessica Rhea, Florida Gulf Coast University, Stephanie Rusch, Charlotte Technical College, Ricky Terrazas, Achieva Credit Union, and Jen Wolfe, United Way of Charlotte County.

Special thanks go to our Leadership Charlotte Class of 2024 Class Chair, Wendy Atkinson, Nolan Family Insurance and Class Vice-Chair, TJ Thornberry, Thornberry Custom Builders. We greatly appreciated their time, commitment, leadership, and guidance.

Since the inaugural Leadership Charlotte Class of 1989, over Nine Hundred Thousand dollars have been given back directly back to our community, with each class leaving a legacy impact to the needs of Charlotte County,

Application are now available for the Leadership Charlotte Class of 2025.

Coming Up

Networking at Noon

Wednesday, July 10th at Noon Zoe's Sweet Kitchen 1101 El Jobean Rd. Port Charlotte RESERVATION REQUIRED - Cost is \$20pp.

Third Wednesday Coffee

Wednesday, July 17th 7:45 a.m.-9:00 a.m. Charlotte Harbor Event & Conference Ctr. 75 Taylor St., Punta Gorda Program: Candidates Forum

Charlotte County Chamber Social Club: Coffee & Chat

Topic: Business Credit Presenter: Drew Smith, J. Galt Thursday, July 11 at the Realtors Association, 3320 Loveland Blvd., Port Charlotte 9:00 a.m.-10:30 a.m. No Cost.

Business Card Exchange

Thursday, July 25, 5:00 p.m. - 7:00 p.m. **Charlotte Harbor Event and Conference** Center, 75 Taylor St., Punta Gorda Program: Candidate Forum

New Teacher Breakfast

Wednesday, July 31, 2024 at the Charlotte Harbor Event & Conference Center. \$45sponsorship covers breakfast for you and a teacher.

Please register in the MIC (Member Portal) for all events so that we may properly plan.

Contact us by email:

bwhite@charlottecountychamber.org jjoannes@charlottecountychamber.org askus@charlottecountychamber.org president@charlottecountychamber.org

> Visit us on the web: charlottecountychamber.org



Bob White





YOUR 2023-2024 BOARD OF DIRECTORS

President:

Nick Worden, Crews Bank & Trust

President Elect:

Kevin Graham, Suncoast One Title & Closings, Inc.

VP Leadership Charlotte:

Kelsey J. Veitengruber, Farr Law Firm

VP Membership Services:

Cristin Beverley, Realtors of Punta Gorda-Port Charlotte-

North Port-DeSoto, Inc.

Treasurer:

Teresa Da Costa, Ashley, Brown & Smith, CPAs

Secretary:

Jessica Rhea, Florida Gulf Coast University

Directors:

Rosa Benghtt, Granny Nannies Home Health Agency

Jessica Cline, Pool Boy, Inc.

James Coalwell, Crews Bank & Trust

Michael Ehrat, HCA Florida Fawcett Hospital

Hector Flores, Charlotte County Administration

Shawn Gilstad, The Purple House Salon by Shawn Gilstad

Dave Gammon, Charlotte County Economic Dev. Office

John LeClair, Charlotte County Public Schools

Mike Martin, State Farm Insurance

Angie Matthiessen, United Way of Charlotte County

Jill McCrory, McCrory Law Firm

Kaley Miller, Punta Gorda Airport

Glen Nickerson, The Daily Sun

Kris Proudfoot, Crews Bank & Trust

Melissa Reichert, City of Punta Gorda Administration

2023-2024 SUSTAINING PARTNERS

PLATINUM+

Charlotte Harbor Event & Conference Center ShorePoint Health Port Charlotte & Punta Gorda Suncoast One Title & Closings, Inc.

PLATINUM

Ashley, Brown & Smith, CPAs, PA

Buffalo Graffix*

Chapman Insurance Group

Crews Bank & Trust

GJC Window & Door

Integrity Employee Leasing, Inc.

McCrory Law Firm

The Daily Sun

Waste Management Charlotte County

Adjuster Groups, LLC

Elite Inspections & Pest Solutions, LLC

Florida Gulf Coast University

Matthew Patterson, Patterson Group Keller Williams

The Nix Team at Coldwell Banker Sunstar Realty

The Purple House Salon by Shawn Gilstad

Tommy's Express Car Wash

WhitCo Insurance - Alexia Martin Agency

Achieva Credit Union

Big Shot Marketing & Design, LLC

Centennial Bank

Charlotte Players, Inc.

Four Points by Sheraton Punta Gorda Harborside

Friendly Floors

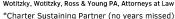
Granny Nannies Home Health Agency

Panther Hollow Dental Lodge

Port Charlotte Florist St. Andrews South Golf Club

Sandhill Healing Center, Inc.

State Farm Insurance - Mike Martin Agency Wotitzky, Wotitzky, Ross & Young PA, Attorneys at Law





President's Note

Nick Worden

Shop local keeps our business community thriving

As President of the Board of Directors for the Charlotte County Chamber of Commerce, I am proud to address the vital role that local businesses play in our community, especially during the off season. While the bustling tourist months bring a surge of visitors and revenue, it is during the quieter periods that our local economy truly relies on the support of year-round residents.

Shopping local is not merely a slogan; it is a cornerstone of our community's economic health and resilience. During the off season, when the influx of tourists diminishes, our local businesses depend heavily on the patronage of residents to stay afloat. These businesses are the backbone of Charlotte County.

One of the primary reasons shopping local is crucial in the off season is the economic multiplier effect. When we spend money at local businesses, those dollars are more likely to be recirculated within our community. Local business owners are more likely to purchase goods and services from other local suppliers, pay local taxes, and employ local workers.

Shopping local also fosters a sense of community and personal connection. Local business owners are our neighbors and friends. They invest in our community, support local charities, and contribute to the well-being of our neighborhoods. When we choose to shop local, we strengthen these personal relationships and build a more cohesive, supportive community.

Furthermore, local businesses are often more responsive to the needs and preferences of the community. They have a vested interest in customer satisfaction and are more likely to offer personalized service and unique products that cater to local tastes. During the off season, these businesses have the opportunity to engage more closely with residents, receive valuable feedback, and adapt to better serve our community.

In conclusion, shopping local during the off season is not just a matter of convenience; it is a critical investment in the future of Charlotte County. By making a conscious effort to shop local, we contribute to a robust, resilient economy that benefits us all. Let us continue to champion our local businesses, recognizing their essential role in the fabric of our community and the prosperity of Charlotte County. Together, we can make a lasting impact.

#connectingbusinessestogether

Nick Worden is the 2023/2024 board president of the Charlotte County Chamber of Commerce. He is the Vice President, Commercial Banker at Crews Bank & Trust Email: president@charlottecountychamber.org

Charlotte County Chamber Corner



Jami Joannes
Director of Business
Development

Did You Know?

If you become a member of The Charlotte County Chamber right now, we have <u>our membership campaign</u> running. With it you will receive \$1695 worth of FREE Marketing Opportunities for your business.

This is a Limited Time Offer!

- One-week FREE social media boosting on our Facebook page, targeting Lee, Charlotte, and Sarasota counties reaching between 1.5k-4.5k accounts!
- Get one-week FREE AD on our brand-new digital sign at the Chamber office, reaching 44,500 passersby daily.
- Special feature on our Facebook page header for 2 days, reaching an average of 1000 daily
- Receive a complimentary :30 video featuring you discussing your business
- Buy One Get One Ad with The Daily Sun Newspaper

New Member must join the chamber during the 2024 Membership Campaign. Contact Jami Joannes <u>JJoannes@charlottecountychamber.org</u>for more information.

Marketing Opportunities:



2025		YOUR PLACE TO BE
MARKET.		
		The Charlotte County Chamber of Commerce
		Community Guide and Business Directory remains t
		"one-book-look" for all information about our wonder
		community. Distributed both in a large 8 ½ x 11 gloss
		color print version and as a digitial downloadable vers
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		with live links, this publication is used as a resource b
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The Charlotte County Chamber of Commerce

	ENHANCED BUSINESS		
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Have your business stand out with an Enhanced Business Directory Listing in the 2025 Community Guide for the low	aska@Aniotecounty-chamber org CAMBOTE COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME RAIL POET COUNTY CHAMBER OF COMME RAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME RAIL POET COUNTY CHAMBER OF COMME RAIL POET COUNTY CHAMBER OF COMME RAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET COUNTY CHAMBER OF COMME ZOZ TAMAM TRAIL POET CHAMBER OF COMME ZOZ TAMAM TRAIL POET CHAMBER OF COMME	ICE, ING	
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Contact Person (please print): Business Name:			
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Is your business description still accurate? Have you moved or added services and products? We recommend that you review your business listing in the MIC (member portal) to ensure that we have the most up-to-date information available.



Pamela Davis Chief of Police Punta Gorda

Boat and boat equipment thefts are commonplace in Southwest Florida. In Punta Gorda, we are fortunate to have a full-time Marine Patrol Officer, a dedicated group of Police Department Marine Patrol volunteers, and the PGI Marine Watch. The Police Department is also putting the finishing touches on an additional 19' Carolina Skiff intended to be operated by the police marine patrol volunteers in the canal systems of the city. Even with these watchdog efforts in place, boat owners must remain vigilant to avoid falling victim to thieves. The Punta Gorda Police Department recommends the following practices to make your vessel a hard target for criminals.

- First, record your boat's important information such as serial numbers, ID codes, and HIN. Take photos, and mark your property with a unique code, such as your house number.
- Install an alarm system designed for the marine environment criminals don't like to make noise or attract attention. Dock lights triggered by motion are an inexpensive means to deter theft. If you have home cameras like Ring, or Wyse consider adding a camera on your dock.
- Secure your vessel. Lock the boat and ignition system, and keep your key in your residence.
- Don't forget to check your security measures to ensure they are working, and also consider taking the time to doublecheck your insurance policies and confirm your coverage is adequate.

As always, we encourage our residents to be vigilant and report any unusual activities they observe at the time they occur. Vessels running without lights, carrying multiple large containers on deck, or loitering around residential docks and public marinas are of interest to the department, especially in the late night and early morning hours.

Contact 941-639-4111 to report suspicious activity immediately.



Melissa Reichert City of Punta Gorda

We are pleased to announce the appointment of Ronald Cohowcz as the new Chief Building Official. Ronald brings with him over 28 years of extensive experience in the building construction industry, making him a valuable addition to our community. Ronald joins us from Cape Coral, Florida. His career spans various roles of increasing responsibility, most recently at Jacobs, a prominent company offering engineering, technical, professional, and construction services to diverse clientele. During his tenure at Jacobs, Ronald served in pivotal positions within the Building Departments of Bonita Springs and the Town of Fort Myers Beach. His roles included plans reviewer, building inspector, and Deputy Building Official, where he consistently demonstrated strong leadership and technical expertise.

Kathleen Croteau, who has served as our Chief Building Official as a contracted employee from CAP Florida, will assist with the transition. The City expresses deep gratitude for Kathy's leadership, skills, and dedication over the past two and a half years. Her contributions, including pivotal roles in hurricane recovery efforts, the launch of an appointment scheduling tool, and the recent introduction of automated inspection scheduling, have greatly benefited our residents and builders alike.

The City has launched a new streamlined approach to building inspection scheduling. Effective June 26, 2024, contractors and relevant parties can now manage inspection requests directly through a dedicated phone line, eliminating the need for voicemail messages and enhancing efficiency. The new system allows contractors to call (941) 575-3327 to schedule, reschedule, or cancel inspections in real time. Moreover, users can conveniently check inspection results at any time, providing greater flexibility and responsiveness to project needs. It's a significant step towards enhancing customer service and improving communication between the City and its community contractors.



Sean Doherty
Punta Gorda/Englewood
Beach Visitors &
Convention Bureau

The Punta Gorda/Englewood Beach Visitor & Convention Bureau is thrilled to report that Tourist Development Tax (TDT) collections, a key barometer by which to measure the state of the local tourism economy, continued on its upward trajectory this past quarter. Year to date collections are up 14.6% compared to FY 2023, which puts us on track to reach our budgeted revenues likely by the time we receive the report for June TDT collections. In addition, by the end of the fiscal year we fully expect to eclipse our highest annual collections, which will be beneficial as our plans for next year call for an expansion of sales and marketing efforts particularly in the meetings, conventions and sports markets as well as in domestic and international leisure sales.

Sports continue to be a force that helps diversify the sources of our visitation. Not only do sporting events such as youth baseball, softball and basketball tournaments draw athletes and family members from all over the state and country to stay in our destination for multiple days, these events often serve as an individual's first exposure to our destination, which frequently lead to future visitation. From the Destination Athletes swim meet that netted just over \$1 million in total economic impact to the Muddy Princess Challenge that generated nearly \$500K in impact to the USSSA ProStyle Baseball tournaments that contributed over \$1.2 million in economic activity, these type of events bring thousands of people to our destination to help support our local hospitality industry. These expenditures also contribute significantly to our sales tax collections which benefit all residents of Charlotte County. Most recently, we served as the host destination for the American Cornhole Organization (ACO) Gulf Coast Classic June 13-15, which last year generated over \$1 million in economic impact and an estimated 986 hotel room nights while also providing significant media exposure for our destination through its live stream broadcast.

Meetings and convention leads continue to pick up which bodes well for a strong 2025 and beyond for that market. Not to be overlooked, 2024 has already seen several medium to large conferences take place at Sunseeker Resort, most recently the Florida Association of Student Financial Aid Administrators, the Florida Planning and Zoning Association and Leadership Florida held their annual conferences here over the past couple months. Collectively, these three events attracted over 900 attendees and generated over 2,500 room nights.

Also, our international sales and public relations staff were extremely busy this past quarter. In addition to hosting three separate groups of German tour operators as well as groups of travel journalists from Canada and Brazil, we also partnered with Visit Kissimmee to host a German production company, Blue Planet, who produced a program highlighting our attractions, aquatic activities and dining scene which will be aired over various platforms to over 2 million viewers in Germany.

Lastly, the VCB offices are finally back up and running following repairs and upgrades necessitated by Hurricane Ian. In addition to housing our staff, the offices also serve as a Visitor Center where tourists can come find a wide range of information on the destination. While we hosted an open house on June 12 for all our industry partners, all are welcome to stop by and check us out at any time.



Bill Prummell Charlotte County Sheriff

Summer is upon us here in Charlotte County! Traffic is lighter. Getting a table at your favorite restaurant is a little easier and the beaches are just wonderful. All of this is great, but rest assured, your Sheriff's Office is still on the job making our community safe, secure and a wonderful place to live.

The Sheriff's Office is now using a new platform called FUSUS. This platform is the most widely used in U.S. Law Enforcement. It's owned by Axon, the same company that we use for our body worn cameras. FUSUS is a database that allows homeowners the ability to register their home cameras. This will present us the opportunity to ask you to review footage from your cameras to see if you have captured a crime or a suspect committing a crime during a specific time period.

Let me be clear. The platform would not grant us access to your cameras but it would simply provide us with the knowledge of where cameras exist in a specific area where a crime may have occurred. We would ask you to view your footage for potential video that we could use to solve crime quicker.

So if you go to ccso.org and click the "camera registry" tab on the bottom left of the homepage you can register either your business cameras or home cameras.



Dave Gammon
Economic
Development Office

I have mentioned several times the activity happening in the industrial park surrounding the Punta Gorda Airport, referred to as ECAP – Enterprise Charlotte Airport Park. There are several encouraging factors about this growth but perhaps top on the list is the Ad Valorem Property Tax Revenue these new developments are bringing to the county. Over the past two years, 33 separate real estate parcels have either traded hands or have an active project being developed on the site. These parcels total 320 acres and represent a potential capital investment of well over \$300 million.

From a property tax perspective the growth is exponential. For the tax year 2021, these 33 parcels were collectively assessed at a value of only \$635,377. This resulted in Ad Valorem property taxes of \$10,462 with the county portion being \$4,003. By tax year 2023, the assessed value had increased to almost \$50 million with the county's portion of Ad Valorem taxes exceeding \$300,000 – an amazing increase, but we are just getting started. By tax year 2026, we project assessed values will be approaching \$300 million with the county's portion of Ad Valorem taxes hitting \$1.8 million. Tax revenue in 6 years increasing from \$4,000 to \$1,800,000, that's exciting news.

Staying at the airport, the Airport Board recently approved a ground lease for a new airside MRO (Maintenance, Repair and Overhaul) aviation maintenance facility. NAS MRO Services out of the Miami area executed a long-term lease with the airport and will begin design on a new airside MRO capable of servicing narrow-body commercial aircraft like the A-320's flown by Allegiant and others. Mr. Nester Camacho, the COO of NAS, sited both the airport and its ability to grow and CTC's A&P mechanics training school located at the airport as main reasons for locating at our airport. We are glad they are here.



Mark Vianello Superintendent Charlotte County Public Schools

Investing in Our Future: Summer Revamp Projects and Community Initiatives

As the saying goes, "What you do in the off-season determines how you perform in the regular season." With this in mind, Charlotte County Public Schools is making significant strides this summer with a variety of projects and initiatives aimed at enhancing our facilities and giving back to our community. With a focus on infrastructure, safety, and student engagement, these efforts demonstrate our commitment to providing top-tier educational facilities and programs for our students and families.

Our summer revamp projects, prioritized under Priority 4 in our Strategic Plan, include extensive upgrades to our school facilities. We are replacing 17 roofs and repairing an additional 64, ensuring our buildings remain safe and well-maintained. Port Charlotte High School has been rejuvenated with a fresh coat of paint and a comprehensive deep cleaning, while new carpet is being installed at Charlotte High, Baker Center, and Punta Gorda Middle School. Additionally, Punta Gorda Middle School is enhancing its school pride with new wall graphics and more.

Vineland Elementary will soon feature a new playground, providing a modern and fun space for children to stay active. Port Charlotte Middle School is getting all new student desks and chairs, and Deep Creek Elementary is expanding with 12 new portables to accommodate our growing student population. To further enhance security, we are installing new window shades across all our school campuses.

In addition to these infrastructure improvements, we are excited to introduce our new Champs on Wheels (COW) bus. This mobile unit is part of our summer feeding initiative, ensuring that students have access to nutritious meals even when school is not in session. The COW program assists with student well-being, extending support beyond the classroom.

We are also proud to launch our inaugural summer camp, Elevate Charlotte, which provided a variety of engaging activities for students in June at no cost to families. This program included hands-on experiences in areas such as fishing, culinary arts, music, drama, and visual arts. Elevate Charlotte helped keep kids engaged and learning during the summer break, fostering creativity and providing a platform for exploring new interests. This initiative provided essential childcare support for families throughout the summer while also offering significant cost savings.

These projects and initiatives highlight our ongoing efforts to enhance the educational environment and support our community. By investing in infrastructure, safety, and student programs, Charlotte County Public Schools is committed to building a successful future for all. We appreciate the continued support of the business community as we work together to bring relevant and enriching educational experiences to our students.



Hector Flores Charlotte County Administrator

Hurricane season is here. Please ensure your home and business disaster plans are in place. SHOP LOCAL - If you are adding to or still finalizing your supplies kit. You can find a supply checklist in our Disaster Guide at www.CharlotteCountyFL.gov/disasterguide.

Recently, our County Commissioners, Aging and Adults Division case managers in our Human Services Department, and community partners joined together to pack and deliver hurricane preparedness kits to over 150 seniors in Charlotte County.

I hope you took advantage of the sales tax holiday that was in the first few weeks of June. There will be another Disaster Preparedness Holiday that begins on Saturday, August 24, 2024, and ends on Friday, September 6, 2024. During these sales tax holiday periods, tax is not due on the retail sale of eligible items related to disaster preparedness. Here's the link to the FL Department of Revenue website with more info on what related items that qualify for the tax exemption: Florida Dept. of Revenue – Home (floridarevenue.com)

Lastly, remember that preparing for hurricane season is more than having plans, supplies kits, and knowing where you will evacuate. It's important to have all your insurance and identification documents ready and prepared before a storm in case you may need to make a claim after. Make sure to store all important documents in a secure, waterproof container or on a cloud-based system. If you have questions about your insurance coverage or policy reach out to your insurance agency or agent.

From personal, business and overall community perspectives, the more prepared and resilient we are, the quicker we can bounce back from any disaster impacts and begin to implement any recovery plans.

Stay safe and enjoy the summer.



James Parish Punta Gorda Airport

Punta Gorda Airport (PGD) is bustling with passenger activity this summer, along with construction projects, marketing kudos and great news from the Florida legislative session. We were excited to hear that \$2.75 million in State funds was approved to fund the Charlotte County Airport Aviation Technician Facility Project, an expanded home for CTC's training program, along with \$3.75 million to fund adjacent roads and utilities in the PGD AviEx on the north side of airport property.

On the south side, active construction is visible at the end of the Bailey Terminal, which will house a new in-line baggage screening system to improve operational efficiency, while design for the new passenger concourse will continue throughout this year. We're planning ahead to make more space and modern upgrades so we can continue to grow our air service and increase support from customers.

This summer, PGD was named the Best Local Airport in Florida by Midwestern Traveler Magazine, further evidence that customer loyalty is growing nationwide. This incredible honor would not have been possible without your unwavering support and votes, especially from our Midwestern friends. In addition, we're pleased to share that Sun Country will return to PGD this December through April 2025 with service to Minneapolis/St. Paul, MN. Low-cost, nonstop flights to and from MSP twice weekly can be booked online at SunCountry.com.

We're also working closely with the Visitor & Convention Bureau on co-op advertising in selected national markets, as well as implementing our own Google Ads and search engine optimization, to further increase awareness of Punta Gorda beyond Florida borders. We're continually working to recruit new airlines to PGD, and we are now offering an Air Service Incentive Program that includes Marketing Support to enhance our low-cost structure. To better understand our air service marketing efforts, visit www.CatchPGD.com.

Finally, save the dates for the next Southwest Honor Flight on October 15, 2024 and the Florida International Air Show on November 2-3, 2024.



Leanne Walker President, Realtors of Punta Gorda Port Charlotte North Port DeSoto The data for Charlotte County's single-family home market in April 2024 provides a comprehensive snapshot of the current real estate trends and economic health of the region. Analyzing this data locally, we can draw several important conclusions about the market dynamics and what they mean for residents, prospective buyers, and sellers in Charlotte County.

In April 2024, the median sale price for single-family homes was \$390,000, showing a modest year-over-year increase of 1.8%. This suggests a relatively stable market, with prices maintaining an upward trajectory despite broader economic uncertainties. The average sale price also saw a significant rise of 8.2% to \$473,993, indicating that while the median prices reflect the middle range of the market, there has been increased activity in higher-end property transactions [3†source] . This can be attributed to factors such as a robust influx of investment or a growing demand for larger, more expensive homes within the area.

The number of closed sales increased by 8.7% compared to the previous year, totaling 498 sales in April 2024. This rise in closed sales reflects a healthy market with strong buyer activity, possibly spurred by favorable mortgage rates or increased buyer confidence [3†source]. Additionally, 37.3% of these sales were paid in cash, slightly down by 9.7% from the previous year. The high percentage of cash sales suggests significant involvement of investors or affluent buyers who can bypass traditional mortgage processes, highlighting a segment of the market less sensitive to interest rate fluctuations.

Another critical indicator is the median time to contract, which spiked to 57 days, a substantial increase of 137.5% from April 2023. Similarly, the median time to sale also increased by 45.6%, reaching 99 days [3†source] . These extended timeframes could signal a cooling effect where properties take longer to sell, possibly due to more discerning buyers or an oversupply of listings. For local sellers, this might imply the need for more strategic pricing and marketing to attract buyers more efficiently.

Overall, the data from April 2024 illustrates a robust yet evolving market in Charlotte County. While there are positive indicators such as rising sale prices and increased sales volume, the longer timeframes to sell properties suggest that both buyers and sellers must navigate the market thoughtfully. For stakeholders, including real estate agents, investors, and local government, these trends provide valuable insights for future planning and decision-making in the Charlotte County real estate market.

RIBBON CUTTINGS





RIBBON CUTTNGS









Florida Living Team - Ribbon Cutting Charlotte County Chamber of Commerce April 18, 2024

NEW MEMBERS

All Technology, Inc.
2200 Kings Hwy., Unit 3L16
Port Charlotte, FL 33980
Phone: 941-623-9526
Frank Bachant
info@alltechnologyinc.com
http://alltechnologyinc.com

cccgc.info

Charlotte County Computer Group Corp 514 F. Grace St. Punta Gorda, FL 33950 Phone: 941-585-0356 Debbie Krider cccgcoffice@gmail.com

Fran Haasch Law Group-Accident & Injury Lawyers 1275 Nabraska Ave. Palm Harbor, FL 34683 Phone: 727-784-8191 Aaron Melling aaron@lawfran.com http://www.lawfran.com

Bill Truex Campaign 3797 S. Access Rd Englewood, FL 34224 941-270-1733 Bill Truex BillTruexCampaign@gmail.com

Walter's Divine Home Care LLC 1323 Algiers St. Port Charlotte, FL 33980 Harriette Kamara 914-720-7437 Harriettekamara@gmail.com

Joseph Tiseo for Charlotte County Commissioner Dist. 5 23306 Duchess Ave. Port Charlotte, FL 33954 941-628-4003 Joseph Tiseo Joeforbocc@aol.com http://Joetiseo.org

Lyons Title & Trust
20020 Veterans Blvd.
Suite 11
Port Charlotte, FL 33954
Heather Satterfield
941-843-8485
hsatterfield@lyons-title.com
http://www.lyons-title.com

Framers Point, LLC 2395 Tamiami Trail, # 207 Port Charlotte, FL 33952 Kara Long 941-369-1518 framerspointllc@gmail.com

Zoie Davis – Keller Williams, PRP 1675 W. Marion Ave., Suite 112 Punta Gorda, FL 33950 Zoie Davis 740-818-8528 zoiedavis@kw.com

DG Advisors 333 S, Tamiami Trail, Suite 279 Venice, FL 34285 Jonathan Marshall 941-584-3320 jonathan@mydgadvisors.com http://www.mydgadvisors.com

Monster Self Storage Port Charlotte
325 Glancy Lane
Port Charlotte, FL 33952
Carol Paradise
941-787-3353
portcharlotte01@monsterstorage.com
mosterselfstorage.com/location/port-charlotte-fl-33952

Live Your Strength
22119 Elmira Blvd.
Port Charlotte, FL 33952
Sarah Rosas
941-203-6023
<u>support@liveys.org</u>
http://www.liveys.org

Reset With Vanessa
Call or Email for Information
Port Charlotte, FL 33948
Vanessa Donaldson
808-256-8672
info@resetwithvanessa.com
https://resetwithvanessa.com/

Creator's Touch Gallery 150 Laishley Ct., Unit 112 Punta Gorda, FL 33950 Rosa & Carlos Benghtt 941-575-0022 rbenghttpena@gmail.com

RIBBON CUTTNGS





Charlotte County Chamber of Commerce May 2, 2024





AFC Urgent Care - Ribbon Cutting May 10, 2024

NEW MEMBERS

Tulips Flower Shop Inc. 2171 Tamiami Trail Port Charlotte, FL 33948 Christina Bates 941-235-7777 christinabates110@gmail.com tulipsflowershop.net

Karma 2 Hair Studio 4014 Tamiami Trail, Unit B Port Charlotte, FL 33952 Wendy Foster 941-626-0660 karma4859@gmail.com

https://www.vagaro.com/karma2hairstudio

FYZICAL Therapy & Balance Centers 17751 Murdock Circle Port Charlotte, FL 33948 Justen English 941-743-3420 portcharlotte@fyzical.com http://www.fyzical.com/port-charlotte-fl

Promenades at Parkside 3280 Tamiami Trail Port Charlotte, FL 33952 Amal Elbahnasawy 407-226-1027 vystana11@gmail.com

Pioneers Express 8686 Tamiami Trail, Unit A-6 Port Charlotte, FL 33952 Alyssa Paponetti 941-979-5179 pioneersexpress@gemail.com

Vanessa Oliver, Candidate for State House District 76 Call or email for Information Punta Gorda, FL 33983 Phone: 941-204-4507 Vanessa Oliver voliver@ambitrans.com http://www.votevanessaoliver.com

Scott Weinberg For County Court Judge 265 E. Marion Ave., Suite 114 Punta Gorda, FL 33950 Phone: 941-286-1059 Scott Weinberg scottweinberg1@gmail.com http://www.weinbergforjudge.com

Southeastern Roofing 515 9th St. E., Suite 212 Bradenton, FL 34208 Phone: 941-310-4807 **Brad House** brad@seroof.com http://www.seroof.com

Helicon 5011 Luckett Rd., Suite 7 Fort Myers, FL 33905 Phone: 941-467-6001 Neil Finicum

neil.finicum@heliconusa.com https://www.heliconusa.com

Truly Nolen of America 2715 Edison Ave. Fort Myers, F: 33916 Phone: 941-276-0655 Andrea Rottler Andrea.rottler@trulynolen.com http://Trulynolen.com

LeBel Plumbing and Gas, LLC 27194 Green Gulf Blvd. Punta Gorda, FL 339555 Phone: 941-677-2069 Amanda LeBel lebelplumbing@gmail.com http://lebelplumbing.com

Shark Pressure Washing 2237 Catherine Ave. Port Charlotte, FL 33952 Phone: 941-732-9274 TJ Cox

sharkpressurewashing1@gmail.com https://www.sharkpressure.com

Rossini by Chef Rocco 18101 Murdock Circle Port Charlotte, FL 33948 Phone: 941-235-8652 Rocky Farace, David Budney chef@rossinibychefrocco.com

Digital Transformation Consultants Call or Email for Information Port Charlotte, FL 33981 Phone: 509-690-2144 Caneel Johnson Caneel@dtcllc.xyz https://www.dtcllc.xyz

RIBBON CUTTINGS





Lyons Title & Trust - Ribbon Cutting Charlotte County Chamber of Commerce May 16, 2024



Sharp Development - Ribbon Cutting Charlotte County Chamber of Commerce May 29, 2024



Pioneer Pizza Express - Ribbon Cutting Charlotte County Chamber of Commerce May 31, 2024

NEW MEMBERS

More Space Place 4195 S. Tamiami Trail Venice, FL 34293 Phone: 941-613-2797 Scott Berger & Tracy Young sberger@morespacebeds.com http://www.closetsand.wallbeds.com

Pinnacle Homecare Xtra Mile Restors
5280 Summerlin Commons Way, Suite 803 30 S. Mango St.
Fort Myers, FL 33907 Englewood, FL 3

Phone: 509-690-2144 Tracy Pijanowski

<u>tpijanowski@pinnaclehomecare.net</u> <u>http://www.pinnaclehomecare.</u>net

SFC Pool Corp.
3616 Tamiami Trail
Port Charlotte, FL 33952
Phone: 941-249-9716
Christina Campos
info@sfcpoolcorp.com
http://www.sfcpoolcorp.com

Fedora's Cigar & Wine Bar 2117 Tamiami Trail Punta Gorda, FL 33950 Phone: 941-621-8732 Michelle Lerario

<u>fedorascigarbar@gmail.com</u> <u>http://fedorascigarbar.com</u>

Peace River Woodturners, Inc. 501 Shrive St.

ou i sillive st.

Punta Gorda, FL 33950 Phone: 941-268-5548

Cheri Bauer

president@peaceriverwoodturners.org
http://peaceriverwoodturners.org

Dream Salon & Spa, LLC 117 Herald Court, Unit 115 Punta Gorda, FL 33950 Phone: 941-621-8311 Wendy Tirado

dreamsalonofpg@gmail.com
https://www.dreamsalonofpg.com/

Dales Air Conditioning & Heating 18260 Paulson Dr., Unit A3 Port Charlotte, FL 33954 Phone: 941-629-1712 Amir Mahmoud dalesac74@gmail.com

http://www.dalesac.com

Bright Way Insurance – The Ward Agency 1720 El Jobean Rd. Port Charlotte, FL 33948 Phone: 207-671-7502 Steven Ward

steven.ward@brightway.com
http://www.BrightwayWard.com

Xtra Mile Restoration 30 S. Mango St. Englewood, FL 34224 Phone: 941-236-6366

Kevin Grooms

xtramilerestoration@yahoo.com http://xtramilerestoration.com

Xtra Mile Restoration 30 S. Mango St. Englewood, FL 34224 Phone: 941-236-6366

Kevin Grooms

xtramilerestoration@yahoo.com http://xtramilerestoration.com

Clique Photo Booth Rental Call or Email for Information Punta Gorda, FL 33983 Phone: 941-5857658 Maribel Gutierrez

<u>cliquephotoboothrental@gmail.com</u> <u>http://cliquephotoboothrental.com</u>

Endless Summer Tan and Spa 2300 Tamiami Trail, Unit 10 Port Charlotte, FL 33952 Phone: 941-258-3035 Elizabeth Lombardo

endlesssumertanandspa@gmail.com http://endlesssummerfl.com

Grumpy Gators Lawn Care P. O. Box 203

Fort Ogden, FL 34267 Phone: 941-740-1820 Charles Kapudjija

<u>Grumpygatorslawncare@gmail.com</u> <u>http://www.grumpygatorslawncare.com</u>

Major League Plumbing & Home Services 1077 Innovation Ave., Unit 103

North Port, FL 34289 Phone: 941-246-8283

Ryan Birdsey

get.with.majors@gmail.com
http://mlpandservices.com

RIBBON CUTTINGS









NEW MEMBERS

Suncoast Biplanes 12711 SW Kings Row Lake Suzy, FL 34269 Phone: 941-246-8283 Gareth Williams

flyinghigh@suncoastbiplanes.com

Bit Key Investigations, LLC
Call or Email for Information
Punta Gorda, FL 33983
Phone: 954-445-1888
Gorge Montenegro
bitkeyinvestigations@gmail.com
https://bkinvestigations.com/

 ${\tt Butcosk/Youngblood\ Realty\ Team\ at\ Allison} {\tt TLC\ Marketing\ \&\ Creative\ Services,\ Inc.}$

James Estates & James 1850 Murdock Circle, Suite 102 Port Charlotte, FL 33948 Phone: 941-380-3909 Sarah Youngblood mbutcosk@gmail.com

The Flick Framework
Call or Email with Information
Punta Gorda, FL 33950
Phone: 918-961-8555
Jordan Flick

jflick@theflickframework.com

Strickland Brothers 10 Minute Oil Change of Port Charlotte
4141 Tamiami Trail
Port Charlotte, FL 33952
Phone: 813-504-2770
Damien Munnings
dp.munnings@sboilchange.com

Give Credit Holdings, LLC Call or Email for Information Port Charlotte, FL 33948 Phone: 941-310-0401 Sergio Izzo

sergio@givecreditholdings.com
http://www.givecreditholdings.com

UAV Unleashed Call or Email for Information Port Charlot te, FL 33954 Phone: 863-215-6155

Amy Horta

<u>uavunleashed@gmail.com</u> http://www.uavunleashed.com

Green Coast Roofing & Solar South West Florida Fort Myers, FL 33913 (239) 776-8680 Nicole Robinson info@greencoastexteriors.com http://www.gogreencoast.com Simply Practical, LLC
Call or Email for Information
Port Charlotte, FL 33952
Phone: 941-202-2319

Nicole Smith

info@simplypracticalsolutions.com

Olean Dental Studio 21202 Lean Blvd., Suite E2 Port Charlotte, FL 33952 Phone: 941-629-3200 Adan Lozano

studio@oleandental.com

http://www.oleandental.com

TLC Marketing & Creative Services, Inc. 9418 Bonita each Rd. Bonita Springs, FL 34135 Phone: 239-405-8115

Trish Leonard

trish@trishleonard.com

https://tlcmarketing-events.com

Anderson Academy, LLC 1962 Cedarwood St. Port Charlotte, FL 33948 Phone: 941-391-5873

Sara Matos

info@andersonacademyllc.com http://andersonacademyllc.com

Quality Lawn Care Call or Email for Information Port Charlotte, FL 33952 Phone: 941-288-0073 Robby White

Quality.Lawn77@gmail.com

Del Taco

19011 Murdock Circle Port Charlotte, FL 33948 Phone: 941-681-8226 Kenther Ramos

kramos@qualityrestgrp.com

https://deltaco.com

RC Property Management, LLC Call or Email for Information Port Charlotte, FL 33948 Phone: 850-545-9264 Chad Hollifield Rcpmg1@gmail.com

Buffalo Wild Wings GO 19011 Murdock Circle Port Charlotte, FL 33948 Phone: 941-295-9464 Kenther Ramos

<u>bww4078@bwwgofl.com</u> https://www.buffalowings.com/

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Sponsor a new teacher for breakfast, and welcome them to Charlotte County! Wednesday, July 31, 2024, 7:30 a.m. – 8:45 a.m. at Charlotte Harbor Event and Conference Center. \$45 per teacher sponsorship*



Attendee Name(s):		
Business Name:		
Address/City/State/Zip:		
Phone/Email:		
Yes I would like to provide 200 items for Teach delivered to the Port Charlotte Chamber office by 4 items only. No flyers, please.)		
Please charge my credit card. Card #	Exp. Date	CVV
Name on Card		
Billing Address		
Signature		

DEADLINE FOR REGISTRATION IS JULY 19, 2024

Mail payment to: Charlotte County Chamber of Commerce, 2702 Tamiami Trail, Port Charlotte, FL 33952

For more information call 941-627-2222 or email jcaffee@charlottecountychamber.org



^{*} The pairing of sponsors with new teachers will be on a random first-come, first-matched basis.



Thursday, February 13, 2025

PLATINUM TITLE

Platinum Sponsor Benefits Include:

- Exclusive Only One Available Per Industry
- TWO Booths in a prominent location
- Discounts on Supporting Sponsorship Opportunities and additional Booths
- Special Lanyard
- · All Exhibitor Benefits
- · Ad on the Event Map (size TBD)
- 10 Complimentary After-Hours Party Tickets
- 4 Entries to the Pre-Event KICK-OFF & WORKSHOP
- Spreadsheet of contact information of Event participants
- · 3' x 8' Event Sponsor Banner
- Logo or company name prominently on Event Marketing Materials including but not limited to:

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Three Available

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- · Ad on the Event Map (size TBD)
- 8 Complimentary After-Hours Party Tickets
- 2 Entries to the Pre-Event KICK-OFF & WORKSHOP
- Spreadsheet of contact Information of Event participants.
- 3' x 6' Event Sponsor Banner
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Event Website, Chamber Blog, Social Media, Posters, Banners, Handouts, Chamber and Event Publications, Newspaper Ads & Radio Promotions

Five Available

\$1,700

SILVER ASSOCIATE

Silver Sponsor Benefits Include:

- · One Booth in a prominent location
- Discounts on Supporting Sponsorship Opportunities and additional Booths
- Ali Exhibitor Benefits
- Ad on the Event Map (size T5D)
- · 6 Complimentary After-Hours Party Tickets
- 2 Entries to the Pre-Event KICK-OFF & WORKSHOP
- · Spreadsheet of contact information of Event participants
- 2' x 6' Event Sponsor Banner
- Logo or company name prominently on Event Marketing Materials including but not limited to:

Event Website, Chamber Blog, Social Media, Posters, Banners, Handouts, Chamber and Event Publications, Newspaper Ads & Radio Promotions

Five Available

\$1,100

BRONZE PARTICIPATING

Bronze Sponsor Benefits Include:

- · One Booth in a prominent location
- Discounts on Supporting Sponsorship Opportunities and additional Booths
- All Exhibitor Benefits.
- · 4 Complimentary After-Hours Party Tickets
- · 2' x 4' Event Sponsor Banner
- Logo or company name prominently on Event Marketing Materials including but not limited to:

Event Website, Chamber Biog, Social Media, Posters, Banners, Handouts, Chamber and Event Publications, Newspaper Ads & Radio Promotions

Ten Available

\$700