

Charlotte County Chamber of Commerce BUSINESS PERSPECTIVE

The Power of Connection; Strategic Networking for Career Growth

Strategic networking is an essential skill in today's business landscape. Advancing relationships can lead to professional growth, collaboration, and opportunities. To maximize the effectiveness of networking, adopting specific strategies can be pivotal. Begin by defining what you want to achieve through networking. Are you seeking mentorship, job opportunities, industry insights, or partnerships? Clear objectives guide your approach and help you identify the right individuals to connect with.

Social media platforms are powerful tools for networking. Share valuable content, engage in discussions, and participate in relevant groups to increase your visibility. Regularly interacting with your network helps you fosters relationships. Attending events, conferences, seminars, and workshops offer excellent networking opportunities. Prepare in advance by researching attendees and speakers, then consider reaching out beforehand to establish connections. At the event, engage in conversations, ask thoughtful questions, and be open to sharing your insights.

After meeting someone, send a personalized follow-up message expressing your appreciation for the conversation. Mention something specific you discussed to reinforce the connection. This practice not only solidifies your relationship but also demonstrates your genuine interest. Networking is a two-way street. Look for ways to provide value to your contacts, whether through sharing information, offering assistance, or making introductions. When you help others, they are more likely to reciprocate, strengthening your network.

While it's beneficial to connect with individuals in your industry, don't overlook the value of building a diverse network. Engaging with professionals from different fields can offer fresh perspectives, innovative ideas, and unique opportunities. Networking is not a one-off activity; it requires ongoing effort. Set aside time regularly to nurture your relationships, whether through casual check-ins, sharing relevant articles, or scheduling catch-up meetings.



Strategic networking involves intentional efforts to build and maintain professional relationships. By setting clear objectives, leveraging social media, attending events, and offering value, you can create a robust network that supports your career aspirations and fosters collaborative opportunities.

V S	On the web: charlottecountychamber.org
1	At our office:
Т	2702 Tamiami Trail
	Port Charlotte, FL 33952
U S	Or Call: 941-627-2222

2ND 0TR 207

Coming Up

Networking at Noon Wednesday, April 9, 2025 Mayon Asian America 4300 Kings Hwy, Suite 412 Port Charlotte 11:45 a.m. - 1:00 p.m. Cost \$20pp

Third Wednesday Coffee Wednesday, April 16, 2025 7:45 a.m.-9:00 a.m. Charlotte Harbor Event & Conference Ctr. 75 Taylor St., Punta Gorda Sponsor: EffecTV Program: New Member Showcase

> Business Card Exchange Thursday, April 24 , 2025 Chicken Salad Chick 1799 Tamiami Trail #103 & 104 Port Charlotte 5:00 p.m. - 7:00 p.m.

Stages of Success Friday, May 2, 2025 9:00-10:00a.m. Service learning for non/not-for Profit Organizations REALTORS® of Punta Gorda Port Charlotte North Port DeSoto Inc. 3320 Loveland Blvd. Port Charlotte

Please register in the MIC (Member Portal) for all events so we may properly plan.

Contact us by email: bwhite@charlottecountychamber.org jjoannes@charlottecountychamber.org mprows@charlottecountychamber.org askus@charlottecountychamber.org president@charlottecountychamber.org

Visit us on the web: charlottecountychamber.org

Recovery resources are listed on our website.

Bob White Executive Director



Maybe the FUN things?

YOUR 2024-2025 BOARD OF DIRECTORS

President: Kevin Graham, Suncoast One Title & Closings, Inc. President Elect: James Coalwell, Crews Bank & Trust Immediate Past President: Nick Worden, Crews Bank & Trust VP Leadership Division: Jessica Rhea, Florida Gulf Coast University VP Membership Services Division: Cristin Beverley, REALTORS® of Punta Gorda Port Charlotte North Port DeSoto Inc. Treasurer: Teresa Da Costa, Ashley, Brown & Smith, CPAs Secretary: Rosa Benghtt, Granny Nannies Home Health Agency

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2024-2025 SUSTAINING PARTNERS

PLATINUM+ Charlotte County Ford Charlotte Harbor Event & Conference Center Elite Hurricane Home Protection HyperFiber

PLATINUM

AdventHealth Port Charlotte Ashley, Brown & Smith, CPAs, PA Buffalo Graffix* Farr Law Firm GJC Window & Door Integrity Employee Leasing, Inc. Life Care Center o Punta Gorda McCrory Law Firm Pool Boy, Inc. Suncoast One Title & Closings, Inc. The Daily Sun Waste Management Charlotte County

DIAMOND

AADisaster Restoration27/7, Inc. Birch's Air Conditioning & Heating Chapman Insurance Group Crews Bank & Trust Elite Inspections & Pest Control Fedora's Cigar & Wine Bar Florida Gulf Coast University The Firm Advertisig Agency The Nix Team at Coldwell Banker Sunstar Realty The Purple House Salon by Shawn Gilstad Tommy's Express Car Wash WhitCo Insurance - Alexia Martin Agency

EMERALD

Achieve Credit Union Big Shot Marketing & Design, LLC Charlotte Players, Inc. Four Points by Sheraton Punta Gorda Harborside Friendly Floors J & J One Stop Gun Shop, Inc. Port Charlotte Florist Premier Photographic Events, LLC REALTORS® of Punta Gorda Port Charlotte North Port DeSoto Inc. South Port Square St. Andrews South Golf Club. State Farm Insurance - Mike Martin Agency Sunseeker Resort Charlotte Harbor Wotitzky, Wotizzky, Ross & Young PA, Attorneys at Law



President's Note

-Kevin Graham

Spring Into Enhancing Your Business

Spring is in full swing here in Charlotte County, and so is the momentum of our business community. As we move into the second quarter of 2025, I'm excited to report that We Mean Business isn't just our theme this year—it's our promise.

Our Chamber continues to serve as a vital connection point for businesses, government leaders, and community members. Together, we are fostering an environment where enterprise and opportunity thrive side by side. This edition of the Business Perspective offers valuable insight into the economic drivers shaping our region—from infrastructure investment and workforce development to tourism, real estate, and innovation.

It's clear that Charlotte County is on the move. Our local businesses are not just open—they're expanding, hiring, building, and serving. We're seeing strong collaboration between public and private sectors, and the entrepreneurial spirit here is as vibrant as ever. The Chamber is proud to be at the center of it all—advocating, promoting, and connecting.

Looking ahead, we're focusing on initiatives that support long-term growth, including expanding networking opportunities, developing talent pipelines, and ensuring our members have the resources they need to compete in a changing economy. Whether you're a small business owner, a corporate leader, or just passionate about our community's future, know this: We Mean Business—and we mean it together.

As always, thank you for your continued support and engagement. Let's keep the momentum going.

#WeMeanBusiness

*Charter Sustaining Partner (no years missed)

Kevin Graham is the 2024/2025 board president of the Charlotte County Chamber of Commerce. He is the owner of Suncoast One Title & Closings, Inc. Email: president@charlottecountychamber.org

Charlotte County Chamber Corner

F.U.N. Force presents: "May the Majority Be With You!" on May 29th.

This is a brand new kind of F.U.N. Force event - full of surprises, silliness, and standout moments you won't want to miss! We'll kick things off at 5:00 p.m. with light bites, soft drinks, and some good old-fashioned mingling. At 5:45 p.m., we'll dive into a game that's making waves: Majority Rules! What's Majority Rules? Teams of 4 to 6 players will answer a series of fun, personalized questions. No right or wrong answers here—your team just needs to match the majority to score points.

Think: "Which cookie goes best with milk?" or "Who had the oddest high school job?" The twist? The questions are based on a pre-event questionnaire, so the answers reflect the personalities of the people in the room! It's low-pressure, highlaughter, and full of unexpected moments.

Cost: \$10 per person. Everyone is invited to F.U.N. Force Events! Seating is limited—must register and pay in advance! Winning team scores trophy and EXTREME BRAGGIN RIGHTS and the satisfaction of knowing you think just like everyone else (or at least your teammates do). Sign up in the Member Portal or from the Calendar Event Page.

What's F.U.N. Force? We're the Chamber's Fostering Unique Networking committee – bringing you playful, purposeful events that help members connect, laugh, and build meaningful relationships.



Mary Prows Director of Business Development



Jami Joannes Director of Programs and Events

Welcome Mary Prows to the Charlotte County Chamber of Commerce!

We're excited to introduce Mary Prows as our new Director of Business Development! Mary brings a wealth of experience in outside sales and marketing, she is eager to connect with our members and the community. You'll see her actively engaging at our events and building relationships throughout the area – be sure to introduce yourself and give her a warm welcome!

If you'd like to reach out to Mary, you can contact her at (941) 627-2222 or via email <u>mprows@charlottecountychamber.org</u>. We're thrilled to have her on board!

Opportunity Knocks!

Would you like to be the Lunch Sponsor at our 14th Annual Charlotte County Chamber Classic Golf Tournament? The sponsorship is \$5,000 and it comes with some perks!

- one foursome for golf the day of
- Two foursomes for a later date.
- A Two bedroom Suite at Sunseeker Resort
- Your logo on the event banner
- A hole sign
- Marketing Recognition .

Call me 941-627-2222 or email JJoannes@CharlotteCountyChamber.org

Save time - set up AutoPay for your membership.

In the MIC select Company, select Billing, then select Autopay & Billing to display your renewal details. Select Add/Manage Payment Profiles to view or change you card or bank/ACH information. Selecting Autopay will also open the payment profiles to allow for editing.



Hector Flores Charlotte County Administrator

Community Resiliency

Having been impacted by multiple hurricanes over the past three years, Charlotte County has made it a priority to ramp up efforts to be more resilient. The means not just hardening structures, but providing training, resources and mental health services to our employees. It also extends to our natural resources, such as our beaches and waterways, which were severely affected by the recent storms. Last, but not least, we want the members of our community to be resilient, so we'll be emphasizing protective measures and personal safety in our preparedness messaging in the run-up to the next hurricane season, which begins June 1. Being more resilient will help us to recover from future storms by limiting impacts and having the resources and training to build back.

Recently, dozens of senior staff and administration officials met to kick off a new recovery and resiliency initiative that will include every department in the county. Each department will appoint a liaison to the recovery and resiliency group that will meet regularly to identify areas of responsibilities, available resources, and training opportunities. The liaisons will report back to their chain of command and document progress on new initiatives.

Our Emergency Management Director Patrick Fuller outlined his vision for developing a structure and procedures that best position the county to recover from future storms and take steps to lessen our vulnerability. He identified five goals for the initiative:

- 1. Foster a culture of preparedness that embraces resiliency in every we do.
- 2. Enhance the overall resiliency of our organization and community through a coordinated recovery process.
- 3. Create standards and processes that streamline our recovery and meet the requirements of external agencies.
- 4. Use the collective knowledge and resources of the organization to overcome obstacles.
- 5. Create solutions and leverage best practices that eliminate or reduce the impacts of future disasters through mitigation efforts.

We have a good head start due to our recent experiences and we have filed applications for tens of millions of dollars in grants to fund generators, safe rooms, an expansion to the Emergency Operations Center and more.

We can only hope these investments and this new initiative will not be needed, but our geographical location and the growing frequency tropical weather make it imperative to prepare.

Reminder to make sure you're prepared from a business and personal perspective. Let's all become more resilient!



Pamela Smith Chief of Police Punta Gorda

Crosswalk Safety and Florida Law: Punta Gorda Police Department

Like many other states, Florida's rules governing crosswalks are designed to ensure pedestrian safety while allowing for smooth traffic flow. One key point drivers often misunderstand is when they must stop at a crosswalk. According to Florida law, drivers are not always obligated to stop at a crosswalk unless a pedestrian is in the roadway.

Florida Statutes: The Law on Crosswalks - Florida's traffic laws are clearly outlined in Florida Statutes Section 316.130, which governs pedestrian rights and responsibilities on roadways. The relevant portion of this statute for drivers is Section 316.130(7), which specifies the conditions under which a vehicle must yield or stop for pedestrians at a crosswalk.

Here's the crux of the law:

- Drivers are only required to stop when a pedestrian is actively crossing the road within a marked or unmarked crosswalk.
- Pedestrians have the right of way only when they are in the crosswalk, not when waiting on the sidewalk to cross.

This means drivers are not required to stop if a pedestrian is standing at the sidewalk's edge waiting to cross but hasn't stepped into the crosswalk. It's only when the pedestrian actually enters the roadway—into the crosswalk—that the driver must yield or stop.

Why the Distinction Matters - This rule exists to balance pedestrian safety with the efficient flow of traffic. If drivers were required to stop for every pedestrian standing near a crosswalk, it could create significant disruptions to traffic, especially in busy areas. The law ensures that drivers remain aware of pedestrians but also allows them to proceed when no immediate threat exists.

For example, imagine a pedestrian standing at a crosswalk waiting for traffic to clear. A driver approaching the crosswalk is not obligated to stop unless the pedestrian steps off the curb and into the roadway. Once the pedestrian enters the crosswalk, the driver must yield to them and allow them to cross safely.

Additional Pedestrian and Driver Responsibilities - Florida Statutes also make clear that pedestrians have their own responsibilities when it comes to crosswalks:

- Pedestrians should not suddenly enter a crosswalk, forcing a driver to stop. Instead, they should wait for a safe gap in traffic before crossing.
- Pedestrians are also prohibited from crossing at locations other than marked crosswalks, except at intersections where the pedestrian has the right of way.

Drivers should always remain aware of pedestrians near crosswalks, even if they haven't yet stepped into the roadway. Failing to yield to a pedestrian actively crossing a crosswalk can result in fines, penalties, or even more serious consequences in an accident.

Conclusion - Florida law does not require drivers to stop at a crosswalk unless a pedestrian has entered the roadway. Drivers should remain vigilant around crosswalks but only need to yield or stop when a pedestrian is actively crossing the road. Pedestrians, for their part, should wait for a safe opportunity to cross and only enter the crosswalk when traffic has cleared or it is safe to do so. Understanding this balance of responsibilities can help keep pedestrians and drivers safe on Florida's roadways.

For more information on pedestrian and driver laws, drivers and pedestrians alike can consult Florida Statutes Section 316.130.



Mark Vianello Superintendent Charlotte County Public Schools

Did you know that construction is now underway on the new Aviation Hangar at the Airport, with the Charlotte High School hangar set to follow shortly? These cutting-edge facilities will serve as vital training grounds for students pursuing careers in aviation, aerospace, and related industries. Equipped with industry-standard tools, technology, and resources, these hangars will provide hands-on learning experiences that align with workforce demands and prepare students for high-skill, high-wage careers.

The Airport Aviation Hangar will serve as a hub for real-world training, allowing students to engage in aircraft maintenance, repair, and operational studies in a professional setting. This facility will foster connections with industry experts, providing opportunities for mentorships, internships, and direct career pathways. Meanwhile, the Charlotte High School Hangar will offer an advanced learning environment where students can build foundational aviation knowledge, develop technical skills, and gain certifications that will propel them into higher education or immediate employment in the field.

Through our partnership with Space Florida, Charlotte County Public Schools has also established several Space Florida Academies—the first of their kind in the State of Florida. This collaboration between the school district, Space Florida, and the local business community is a transformative initiative, equipping students with industry-recognized skills and certifications that prepare them for high-demand careers in aviation, aerospace, advanced manufacturing, and other related fields. These academies not only enhance educational opportunities but also contribute to the development of a highly skilled workforce that supports economic growth in our region.

This coming July, we will celebrate our first class of Space Florida Academy graduates, who will enter the workforce with the training and credentials necessary to succeed in their respective careers. The collaboration between education and industry is essential to shaping the future of workforce development in Charlotte County, and we appreciate the continued support of our local business community.

We look forward to keeping you updated as we continue building a strong foundation for aviation and aerospace education in our community.



Melissa Reichert City of Punta Gorda

Every year, alongside the budget formulation process, the City of Punta develops a strategic plan that directs municipal resources toward our goal of preserving the charm of our small town while promoting diversity, economic growth, and sustainability. This plan, shaped by input from residents, has historically outlined five key strategic priorities identified by the City Council: financial and economic sustainability, infrastructure maintenance, building partnerships, effective communication, and improving the quality of life.

A cornerstone of our community's long-term success is ensuring financial and economic sustainability. This includes efficiently delivering vital public services to support residents' economic well-being, which is possible only when revenue and expenditures are well-balanced. The city adheres to sustainable spending policies and embraces the latest technologies to improve operational efficiency. Examples of this include digital plan reviews, public records request software, paperless automated invoice processing, and technological upgrades to ordinance codification, all designed to enhance the user experience with city services.

Infrastructure sustainability involves the upkeep and enhancement of the city's physical assets and public facilities. The city manages an extensive array of infrastructure, including public buildings, streets, streetlights, bridges, seawalls, water and sewer systems, parks, pathways, equipment, and technological infrastructure. Ensuring the maintenance and improvement of these assets is crucial, with projects ranging from quality-of-life enhancements to vital public health and safety initiatives.

Partnerships and collaborations are a key element of the city's strategy, representing how services are delivered to our community. While the city government doesn't need to provide all services directly, it plays a key role in facilitating action. As a result, the city works with public, private, and nonprofit organizations to offer a wide range of services, including recreational, cultural, educational, administrative, and operational programs. These partnerships cover initiatives such as housing projects, beautification efforts, collaborations with state agencies, and the Citizen's Academy.

Effective communication and strategic marketing are essential in understanding, anticipating, and meeting the needs of our stakeholders, helping to achieve the city's goals. This includes working with various nonprofits, civic and homeowners' associations, and promotional partners. Notable projects include city marketing efforts, tools for resident engagement, the creation of informative materials like maps and brochures, and the dissemination of important public safety information.

This year we are working to streamline and hone in on the most important strategic priorities as the FY2026 is developed. Please send any comments you would like to share regarding the budget and strategic plan to <u>mreichert@cityofpuntagordafl.com</u>.



Bill Prummell Charlotte County Sheriff

Greetings, Charlotte County! What a busy few months we have had to kick off 2025. As you know, I have been serving our incredible community at the local level and at the state level in multiple capacities. It is my honor to represent you as the Florida Sheriffs Association President and now as the Florida Sheriffs Youth Ranches Chairman, as well as through my appointments to the Mental Health and Substance Use Committee and the newly-formed Immigration Enforcement Council. Who needs sleep, right?

Your Charlotte County Sheriff's Office is excited to have multiple events scheduled where we can be together with you again. On April 4 and 5 at Founder's Square in Babcock Ranch, we will be hosting the 3rd Annual First Responders Dive Team Challenge, with proceeds benefiting the Florida Sheriffs Youth Ranches. April 5 will also be Babcock's Public Safety Appreciation Day, a fun-filled event for all ages. These are free to attend, and we hope you will come and cheer your CCSO Dive Team to victory. On April 12, we will host the FantaSea Fishing Tournament at TiTi's Tiki Hut in Punta Gorda, with proceeds again going to the Youth Ranches. This event typically sells out. I want to express my sincere thanks to all who support these events, both by attending and by sponsoring.

In May, we invite you to join us for the Law Enforcement Memorial Ceremony. This will be held at William R. Gaines, Jr. Veterans Memorial Park on May 20 from 6-7pm. Here, we will honor the sacrifices of all law enforcement who gave their lives in the line of duty – and this year, that will include Sgt. Elio Diaz, who was shot and killed during a traffic stop on December 15. We will never forget Elio; nor will we forget Chris Taylor, Mike Wilson, or Curtis Moore – all who made the ultimate sacrifice for our community.

I hope to see you at these events, as you are a part of our CCSO extended family.

Be strong. Be Safe. And never quit!

RIBBON CUTTINGS



David Sussman Photography - Ribbon Cutting Charlotte County Chamber of Commerce January 7, 2025



Simpay Merchant Services/Juergen Hinz Email or Call for Information Punta Gorda, FL 33950 260-431-7884 Juergen Hinz <u>jhinz@simpay.net</u> <u>http://www.simpay.net</u>

Restoring Oaks, Inc, 3280 36 Tamiami Trail #255 Port Charlotte, FL 33952 941-421-0474 William Hickner info@restoringoaks.org https://www.restoringoaks.org/ Dynamic Stream Solutions Call or Email for Information Punta Gorda, FL 33982 941-313-7993 Chris Morales <u>cmomofree85@gmail.com</u>

Revive IV & Wellness 24075 Peachland Blvd., Suite 212 Port Charlotte, FL 33980 941-376-7717 Nicole & Brandon Howard <u>ReviveIVandWellnessLLC@gmail.com</u> <u>http://msha.ke/reviveivandwellness</u>

RIBBON CUTTNGS



Caring Way Dentistry - Ribbon Cutti Charlotte County Chamber of Comme January 28, 2025



Punta Gorda Car Consulting - Ribbon Cuttin Charlotte County Chamber of Commerce February 4, 2025



Merry Maids of Charlotte & DeSoto Counties - Ribbon Cutti Charlotte County Chamber of Commerce February 6, 2025



Peace River Wildlife Center - Ribbon Cuttin Charlotte County Chamber of Commerce February 7, 2025



M Squared Pest Control 26147 Glaspell Rd. Punta Gorda, FL 33955 941-621-3365 Karen Mensing karen@msquaredpest.com http://www.msquaredinspections.com

Sunny Day Gift Call or Email for Information Punta Gorda, FL 33955 513-218-3165 Diane Ashworth Sunnydaygiftdesigns@gmail.com

Falcon Life and Health Insurance Call or Email for Information Port Charlotte, FL 33952 941-412-2362 Rick Caso rick@falconlifehealth.com http://www.falconlifehealth.com

Maximum Impact Life in Business Call or Email for Information North Port, FL 34288 941-586-8705 Cliff Wilt info@maximumimpactlb.com http://www.maximumimpactlb.com

Monkee's of Punta Gorda 1200 W. Retta Esplanade, P49 Punta Gorda, FL 33950 Julie Price julie@monkeesofpuntagorda.com

Event Groupie, LLC 483 Collingswood Blvd. Port Charlotte, FL 33954 Mynisha Crenshaw (941) 661-2199 theeventgroupie@yahoo.com www.eventgroupie.com

ActivAge Home Care 3626 Tamiami Trail Port Charlotte, FL 33952 Melissa Robert (941) 205-7449 mrobert@ActivAgeCare.com https://www.activagecare.com/ Gulf Storm Electric 6067 George Rd. Punta Gorda, FL 33982 Talor Lundstrom (941) 909-7667 talor.stormelectric@gmail.com http://Gulfstormelectric.com

Your CBD Store 4300 Kings Highway Punta Gorda, FL 33980 Jim Harrington (941) 587-9029 shopfl460@getsunmed.com http://www.getsunmed.com

Seaside Expressions, LLC 16500 Burnt Store Rd., Suite 110 Punta Gorda, FL 33955 Nancy Gaston (941) 949-6467 seasidestudio110@gmail.com http://seaside-expressions.com

Renewal by Anderson 16171 Premier Park Dr., #100 Fort Myers, FL 33913 Allie Reich 417-425-7478 allison.reich@andersencorp.com http://www.renewalbyandersen.com

Handle-Man 2033 Bonito Way Port Charlotte, FL 33953 Bob Miller 941-875-8932 handleman2024@gmail.com http://www.handleman.net

Marina Park Realty 150 Laishley Ct., Unit 114 Punta Gorda, FL 33950 Tara Cudjo, Kim Weger 941-205-0888 tara@marinaparkrealty.com http://www.marineaparkrealty.com

Advanced Hurricane Technology 16501 Airport Haul Rd. Fort Myers, FL 33913 Sam Corbett 239-216-7720 sales@aht-usa.net https://advancedhurricanetech.com/

RIBBON CUTTNGS



My Apex Marketing - Ribbon Cutting Charlotte County Chamber of Commer February 19, 2025



The Event Groopie - Ribbon Cutting Charlotte County Chamber of Commerce March 5, 2025



Monkee's of Punta Gorda - Ribbon Cuttin Charlotte County Chamber of Commerce March 6, 2025



can Patrol Home Watch Service - Ribbon Cuttir Charlotte County Chamber of Commerce March 19, 2025



Kalindi L. McCall Notary Loan Closing Agent 18119 Lake Worth Blvd. Port Charlotte, FL 33948 Kalindi McCall 352-631-4827 CallMcNotary@gmail.com http://www.123notary.com

Jay's Smokin BBQ 10175 Tamiami Trail Punta Gorda, FL 33950 Chris Lansdale & Sara Cammarata 941-646-8589 jayssmokinbbqfl@gmail.com http://jayssmokinbbqfl.com

Mayon Asian American Restaurant 4300 Kings Hwy. Port Charlotte, FL 33980 Chris Lansdale & Patrick Denn 941-291-0055 cpatllc377@gmail.com http://mayoneats.com

Sunstate Contracting 130 Palmetto Circle, NE Port Charlotte, FL 33952 Michael Krupko 941-275-6107 support@sunstatecontracting.com http://www.sunstatecontracting.com

Friendly Floors 3785 Tamiami Trail Port Charlotte, FL 33952 Dan Collins, Pattie Turner 941-624-0077 dan@friendlyfloors.com http://www.friendlyfloors.com

Mudslide Coffee 24901 Sandhill Blvd., Unit 15 Punta Gorda, FL 33983 Anna Syrykh 267-334-2292 wealthwavellc@gmail.com https://mudslidecoffee.com/

Warrior Beats Entertainment DJ Services, LLC Call or Email for Information Port Charlotte, FL 33980 Joshua Boughton 920-277-2967 joshstylz@warriorbeatsdjservices.com http://www.warriorbeatsdjservices.com Katharine Payne Law, P.A. 6210 Scott St., Suite 117 Punta Gorda, FL 33950 Katharine Payne 941-655-8970 kking@kpaynelaw.com http://www.kpaynelaw.com

Fenceman Fencing Email or Call for Information Port Charlotte, FL 33952 Ed Heyse 941-440-6377 ed@fencmanfencing.com http://www.fencemanfencing.com

Big Waters Land Trust 400 Palmetto Ave. Osprey, FL 34229 Connie Brown 941-918-2100 info@BWLT.org https://bigwaterslandtrust.org/

MainStreet Solutions Email or Call for Information Port Charlotte, FL 33980 866-973-9988 Michael Carroll Michael@mainstreetsolutions.com

Dann Betts, Wedding Officiant Email or Call for Information Punta Gorda, FL 33950 330-503-1905 Dan Betts danbettsweddings@gmail.com

Edward Jones – Financial Advisor, Kristin Cardona 311 Taylor St. Punta Gorda, FL 33950 941-621-5728 Kristin Cardona kristin.cardona@edwardjones.com https://www.edwardjones.com/us-en/financialadvisor/kristin-cardona

My Buddies Petcare 3681 Tamiami Trail Port Charlotte, FL 33952 941-258-3647 Kathleen MacDougall mybuddiespetcare@gmail.com http://www.mybuddiespetcare.com

RIBBON CUTTINGS



EVENTS









Home Services Unlimited Call or Email for Information Englewood, FL 34224 585-201-9180 Jose Martinez Martinezjose334@yahoo.com

Blue Collar Coach, LLC Please call or Email for Information Punta Gorda, Fl 33980 320-761-9526 Mark Hendrickson, Lyle Pedersen mark@bluecollarcoach.us www.bluecollarcoach.us

R&C Coffee House Enterprise, Inc. DBA Kahwa Coffee Roasters 19580 Cochran Blvd., Suite 201 Port Charlotte, FL 33948 727-277-0508 Ryan Runge ryan@rccoffeehouseenterprise.com

SelectSource 120 S. Orlando Ave., 450 Winter Pak, FL 32789 814-573-7735 Stephanie Boomgaarden sboomgaarden@selectsourceone.com http://www.selectsourceone.com

Staghorn Men's Apparel 105 W. Maron Ave. Punta Gorda, FL 33950 941-875-4891 Chad Fox, Jenesse Fox Staghorn2025@gmail.com http://Staghornmensapparel.com

Shell Creek RV Park 35711 Washington Loop Rd. Punta Gorda, FL 33982 941-639-4234 Natalie Clark Nclark2@suncommunities.com https://www.sunoutdoors.com/florida/shel I-creek-rv-community

Absolute Window LLC 1611 Manzana Ave. Punta Gorda, FL 33950 (941) 916-9003 Christine Leonard office@absolutewindowllc.com https://absolutewindowllc.com/ Hopeful Days Therapy, LLC 2164 Ulster Ct. Punta Gorda, FL 33983 941-206-7048 Rachael Cohen info@hopefuldaystherapy.com http://www.hopefuldaystherapy.com

Wampler Varner 31 West Green St. Englewood, FL 34223 941-473-7100 Alfred Current alfred@wamplerins.com http://www.wamplerins.com

DERCO Medical Transport 7460 W Price Blvd. North Port, FL 34291 941-769-6837 Christopher Derkovits dercomedtrans@gmail.com https://dercomedtrans.square.site

Aflac Insurance Email or Call for Information Punta Gorda, FL 33980 805-729-0822 Jennifer Voight jennifer_voigt@us.aflac.com

Drew Fritsch Law Firm, P.A. 265 E. Marion Ave., Suite 118 Punta Gorda, FL 33980 941-205-3535 Drew Fritsch drew@fritschlawfirm.com http://www.fritschlawfirm.com

T. Wall Enterprises Florida 115 N. Marion Court PO Box 510306 Punta Gorda, FL 33951 941-740-2964 Jeffery Murray jeff@twallenterprises.com http://www.twallenterprises.com

UNLOCKING YOUR POTENTIAL IN 2025

STAGES OF SUCCESS WORKSHOP SERIES

Stage 1 Stability: Stability is essential in both personal and business growth, serving as the foundation for long-term success.

Classes Include

- January 3: Success Principles
- February 7: Simple AI, Social Media & Personal Branding
- March 7: Leveraging Your Chamber Membership

Stage 2 Success: Prioritize and Delegate for a Proper Work-Life Balance

Classes Include

- April 4: Finding Employees that Fit
- May 2: Service Learning for non/not-for Profit Organizations OR
- June 6:Working with Interns for For-Profit Organizations

Stage 3 Significance: Continue to Sharpen Your Tools and Prepare for Retirement.

WE MEAN BUSINESS

Classes Include

- August 1: Utilize Business Credit to Sell Your Company
- September 5: Estate Planning





www.charlottecountychamber.org





FRIDAY, APRIL 25, 2025 6:00 - 9:30 PM

PICKLEPLEX 26300 AIRPORT RD, PUNTA GORDA, FL 33950

Join the Leadership Charlotte Class of 2025 for raffles, food and prizes while making a difference in the lives of local children! Your support directly benefits The Children's Enrichment Fund of Charlotte County, providing financial assistance for extracurricular activities like sports, music programs, and summer camps, ensuring all children have access to enriching experiences.



SCAN FOR SPONSORSHIP OPPORTUNITIES AND TICKETS -



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SPONSORSHIP

OPPORTUNITIES

SCAN TO PURCHASE TICKETS AND SPONSORSHIPS For more information contact: LeadershipCharlotte2025@gr The Charlotte Chamber Community Foundation, Inc. is a 501(c)3 tax exempt organization. Tax ID #65-0492790.



LEADERSHIP

LEADERSHIP



A Murder Mystery Dinner hosted by the Leadership Charlotte Class of 2025 Benefiting the Children's Enrichment Fund of Charlotte County

SPONSORSHIP OPPORTUNITIES

PICKLEBALL PokenToumament

The Mastermind Sponsor (Only I Available) - \$5,000 Reserved table of 10 in a premier location. 20 drink tickets. Listed as presenting sponsor on program and advertising material. Social media shout-outs. Representative from The Mastermind Sponsor to draw for vacation $\mathcal B$ booze wagon raffle winners.

The Detective Sponsor (3 Available) - \$2,500 8 tickets to the event. 8 drink tickets. Program recognition. Social media shout-outs.

The Prime Suspect Sponsor (5 Available) - \$1,500 6 tickets to the event. Program recognition. Social me edia shout-outs.

The Clue Collector Sponsor (10 Available) - \$1,000 4 tickets to the event. Program recognition. Social me dia shout-outs.

The Crime Scene Sponsor (10 Available) - \$500 2 tickets to the event. Program recognition. Social media shout-outs.

UNDERWRITING OPPORTUNITIES

The Suspicious Spirits Bar Sponsor (1 Available) - \$2,500 2 tickets to the event. Program recognition. Social media shou the bar. dia shout-outs. Company name signage on

The Killer Tunes Band Sponsor (I Available) - \$2,500 ition. Social media shout-outs. Company name signage by 2 tickets to the event. Program recogn the band.

The Bouquet Bandit Floral Sponsor (Sold Out) - \$1,500 Program recognition. Social media shout-outs. Company n w name on centerpieces.

Murder Mystery Memories Photo Booth Sponsor (I Available) - \$1,500 Program recognition. Social media shout-outs. Company name on photo prints.

IN-KIND DONATIONS

The Mystery on the Harbor Committee is collecting donations of in-kind goods and gift certificates for silent auction items at the event. All donations are greatly appreciated. If you wish to contribute a good, service or gift card for inclusion in the silent auction, please provide a description and the estimated retail value. Donations with a retail value of \$1,000 or more will be recognized at the event as an in-kind donor.

SCAN TO PURCHASE TICKETS & SPONSORSHIPS >>>



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Roatan, Honduras including a snorkel or dive package

\$100 certificate for Silversides Restaurant in West End

· \$60 certificate for Roatan Island Brewing Company

\$750 voucher toward airfare

www.upachaya.com

1 Chance for \$20 6 Chances for \$100

Your support directly benefits The Children's Dirichment Fund of Okarlette Osunty, providing financial assistance for extracurricular activities like sports, main programs and summer comps, emaring all children have access to orriching caperiness. Wirning teletes will be drawn on June 7, 2025 at the Leadenhip Charlette Claus of 2025 "Myntery on the Harbor" event. You do not need to be present to wis. For more information, please contact: Leadenhip Charlette Quant, and con-



Don't miss your <u>shot</u> at this incredible prize! E uter to win a beach wayon packed with everything you need to host the perfect party!



This epic party prize includes:

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- Four YETI tumblers to keep your drinks ice-cold
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Where: Charlotte Harbor Event & Conference Center 75 Taylor St. in Punta Gorda

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